



# Balmer Lawrie & Co. Ltd.

[A Government of India Enterprise]

NEEDS PROFESSIONALS

Ref No. : BL/Rect./FTC/24-25-07/01

Date : 15<sup>th</sup> July 2025

## THE COMPANY

Balmer Lawrie, a Miniratna-1 public sector enterprise under the Ministry of Petroleum and Natural Gas, Government of India, is a professionally managed, multi-location, and multi-business diversified conglomerate having presence in manufacturing as well as services sectors, with a consistent track record of growth and profitability. High standards of customer service, innovative outlook and dedicated human resources have enabled the Organization to achieve leadership position in many of its businesses.

## PRODUCTS AND SERVICES

The Company operates in various business segments through its Strategic Business Units [SBUs] and Joint Venture Companies [JVCs]. It is the market leader in Industrial Steel Barrels, Greases & Specialty Lubricants, Corporate Travel and Logistics Services. It also has a significant presence in most other businesses it operates in, namely, Logistics Infrastructure, Cold Chain, Chemicals and Refinery & Oil Field Services [ROFS]. The Company has eight SBUs: Industrial Packaging, Greases & Lubricants, Chemicals, Travel & Vacations, Logistics Infrastructure, Logistics Services, Cold Chain and Refinery & Oil Field Services [ROFS] with offices spread across the country and abroad.

## OPENING

The Company is looking for qualified and experienced professionals to man the following position(s) on 3-year fixed term contract and the details of the position are as given below:-

Sl. No.	Position	Grade	No. of Position(s)	SBU/Location (Indicative)	Max. Age (in Years)	Minimum Qualification	Minimum Post-Qualification Experience (in Years)	Preferred Qualification	Preferred Experience
1	Officer [Production]	FTO-2	1	Chemicals - Manali [Chennai]	30	Diploma Engineering [Chemical/Petrochemical]	02 Years	-	Work experience in any Chemical Industries
2	Junior Officer [Commercial]	FTO-1	1	Chemicals - Manali [Chennai]	30	Full Time Graduate [any discipline]	Freshers may apply	Post-Graduate in any discipline	At least one year experience with sales/marketing team
3	Officer / Junior Officer [Transportation]	FTO-2 / FTO-1	1	Industrial Packaging - Ballard [Mumbai]	30	Full Time Graduate [any discipline]	2 years for FTO-2, For FTO-1 Freshers may apply	Specialisation in Supply Chain Management / Logistics or equivalent	Experience in managing end-to-end transportation operations of materials/ finished goods in a manufacturing industry

# **INDICATIVE JOB DESCRIPTION**

Sl. No.	Position	Grade	No. of Position(s)	SBU/Location (Indicative)	Indicative Job Description (Lists provided below are indicative and not exhaustive)
1	Officer [Production]	FTO-2	1	Chemicals - Manali [Chennai]	<ol style="list-style-type: none"> <li>1. In charge shift production operations</li> <li>2. Monitoring and controlling the process control parameters in the shift so that there is no deviations in the continuous chemical process</li> <li>3. Identifying the root cause for the trouble shooting issues in the production batches and arriving resolutions for the assurance of smooth process</li> <li>4. Responsible for controlling the quality parameters of all the intermediates and finished products</li> <li>5. Coordination with the stores for the raw material and packing material issues</li> <li>6. Regular Updation of Shift log registers with full accuracy in the shift</li> <li>7. Interact with the dispatch team for the sales orders fulfilment</li> <li>8. Regular Updation of all the process batch card entries and production related transactions in the SAP PP module</li> <li>9. Monitoring the smooth operation of the chlorine, sulphur di oxide and ammonia gases handling systems without any leakage or emissions</li> <li>10. Coordination with the engineering maintenance team on the assurance of all the equipment health and good working condition</li> <li>11. Facilitate the process modifications as and when required</li> <li>12. Responsible on the assurance of reaction cycle time reduction and OEE</li> <li>13. Managing the manpower, handling the shifts to get maximum productivity</li> <li>14. Any other task as may be assigned from time to time.</li> </ol>
2	Junior Officer [Commercial]	FTO-1	1	Chemicals - Manali [Chennai]	<p>Coordination with all India marketing team for the following jobs:</p> <ol style="list-style-type: none"> <li>1. Payment processing/raising PO and Service entries for different vendors related to TSC functions all over India.</li> <li>2. Processing of Remuneration/PO and Service entries for different consultants/Associates attached to sales and marketing all over India.</li> <li>3. Coordination and Processing of claims/PO and service entries of credit notes on Monthly, Quarterly and annual incentives/BG service charges by dealers/customers after thorough scrutiny of the terms and conditions of the scheme, other misc. claims from regions all over India.</li> <li>4. Export documentation and ECGC tracking.</li> <li>5. Payment processing/PO and service entries for different trade fairs/advertisements etc, service entries for Indenting commissions.</li> <li>6. Coordination with PAN India TCS on Sales Plan, payment status follow-up,</li> <li>7. Centralized payment monitoring system to send alerts through mails to dealers/direct customers all over India on due date for payment/ODI etc.</li> <li>8. Product wise/customer wise/region wise monthly primary sales analysis more effectively to monitor selling of right product mix with right quantity.</li> <li>9. Capturing Secondary sales data Month wise/Tannery wise for better analysis of the tannery wise business loss/gains and accordingly take corrective corrections.</li> <li>10. Co-ordination with regions and consolidate overall marketing intelligence.</li> <li>11. Any other task as may be assigned from time to time.</li> </ol>
3	Officer / Junior Officer [Transportation]	FTO-2/ FTO-1	1	Industrial Packaging - Ballard [Mumbai]	<ol style="list-style-type: none"> <li>1. Overseeing day-to-day transportation operations to ensure smooth execution.</li> <li>2. Coordinating closely with the dispatch team to monitor and manage transportation activities.</li> <li>3. Engaging with transporters to prevent truck shortages and ensure timely availability.</li> <li>4. Sourcing market trucks based on dispatch requirements and delivery schedules.</li> <li>5. Creating purchase orders (POs) for invoices submitted by transporters.</li> <li>6. Establishing and nurturing relationships with new transport partners.</li> <li>7. Handling various aspects of transportation operations to maintain efficiency.</li> <li>8. Addressing and resolving issues such as delays, accidents, or other disruptions during transit.</li> <li>9. Organizing training and skill development programs for transporter drivers to enhance performance and safety.</li> <li>10. Any other task as may be assigned from time to time.</li> </ol>

Note:

1. The cut-off date for post-qualification experience & maximum age is **08.08.2025**. All candidates who are eligible as on the cut-off date may apply.
2. The no. of vacancies is only indicative. Panel may be drawn from the engagement process to fill drop-out or future vacancies.
3. **The locations mentioned against each vacancy are indicative. The selected and/or empaneled candidates may be placed anywhere in the Country depending upon business requirements.**
4. No candidates beyond 58 years of age shall be engaged.
5. Degrees / Diploma (other than the ones specified in UGC Notice dated 23.2.2018) which are UGC recognized Open and Distance Learning (ODL) programmes treated as equivalent with the Degrees / Diploma acquired from regular Universities / Institutes in the country conducted by ODL Institutions recognized by UGC or an institution Deemed to be a University so declared by the Central Government, will be accepted. However, for ODL Degree/Diploma in Management and/or Information Technology recognition of AICTE shall be mandatory. CA / ICWA will however not be considered. Engineering courses done through ODL Mode will also not be considered except where IGNOU has granted the B.Tech Degree or Diploma in Engineering to students who were enrolled up to academic year 2011-12 with IGNOU and not post 2012.
6. Post Graduate Diploma in Management should be certified as equivalent to Post Graduate by AICTE valid for the year when the PG Diploma has been completed.
7. No claim of possession of equivalent educational qualification(s) to the advertised educational qualification would be entertained and decision of the Company in this regard would be final and binding.

### **COMPENSATION**

Selected candidates will be placed on a Three-year fixed term contract. Compensation will be linked to qualification and experience and shall be as per the industry standards.

Sl. No.	Post(s)	Grade(s)	SBU/Function/Vertical	Indicative Place of Posting	Maximum Take Home Salary (Rs / per month before deduction of taxes)	Maximum CTC (Rs / lakhs per annum)
1	Officer [Production]	FTO-2	Chemicals	1 vacancy at Manali [Chennai]	41,339/-	6.11
2	Junior Officer [Commercial]	FTO-1	Chemicals	1 vacancy at Manali [Chennai]	37,035/-	5.58
3	Officer / Junior Officer [Transportation]	FTO-2/ FTO-1	Industrial Packaging	1 vacancy at Ballard [Mumbai]	FTO-2 - 41,339/- FTO-1 - 37,035/-	FTO-2 - 6.11 FTO-1 - 5.58

### **HOW TO APPLY**

1. Pls. apply through the e-recruitment portal <https://www.balmerlawrie.com/careers/current-openings>. To apply through the portal you need to first register. You can register using the following link: [https://careers.balmerlawrie.com/sap/bc/webdynpro/sap/hrrcf\\_a\\_candidate\\_registration?sap-client=100#](https://careers.balmerlawrie.com/sap/bc/webdynpro/sap/hrrcf_a_candidate_registration?sap-client=100#)
2. After creation of your profile, pls. ensure that you apply against the appropriate position by going to the “Employment Opportunities” tab. The link for the same is [https://careers.balmerlawrie.com/sap/bc/webdynpro/sap/hrrcf\\_a\\_startpage\\_ext\\_cand?sap-client=100#](https://careers.balmerlawrie.com/sap/bc/webdynpro/sap/hrrcf_a_startpage_ext_cand?sap-client=100#).
3. Only creation of profile does not ensure consideration of your candidature for a job.
4. In case of any difficulty, please send your feedback by clicking on the “Feedback” link.
5. Online submission of application is permitted on the website <https://www.balmerlawrie.com/careers/current-openings> between **1000 hours on 15.07.2025 till 2359 hours on 08.08.2025**.
6. Please read The Other General Conditions before applying for the positions.
7. The applicant must provide his/her correct and updated email id & mobile number. Please note that the intimation for interview, if shortlisted, will be sent through email only. Balmer Lawrie shall not be responsible for any loss of email/communication letter sent, due to invalid/wrong email id/wrong postal address/postal delays/loss in transit etc. No request in this regard will be entertained.
8. No claim of possession of a qualification equivalent to a prescribed qualification would be entertained and decision of the Company in this regard would be final and binding.
9. Any information or communication with regard to the advertisement related to the position or changes in the minimum requirements, terms & conditions, extension of last date of application, cancellation of the advertisement etc. shall be published on the Company’s website only. So, the candidates must check the Company’s website for updated details.

### **CONCESSIONS, RELAXATIONS & RESERVATION**

**Reservation/ relaxation/ concession to OBC (NCL)/ EWS/ SC/ST/PwBD/Ex-SM shall be as per Government of India directives**

Category Applicable	Age relaxation (in years)
Scheduled Caste / Scheduled Tribe	5
OBC(Non-Creamy Layer)	3
PwBD belonging to GENERAL/EWS	10

PwBD belonging to OBC(Non-Creamy Layers)	13
PwBD belonging to Scheduled Caste / Scheduled Tribe	15
Ex-Servicemen	As per Govt. regulations
<b>Relaxations for Persons with Benchmark Disability (PwBD)</b>	
➤ Relaxations for PwBD candidates would be as per Govt. of India notification ➤ Persons suffering from not less than 40% of the relevant disability shall only be eligible for relaxations under PwBD category. Persons claiming concessions/ relaxations under PwBD category are required to upload their Disability certificate in the format prescribed by Government of India	

**Details on Concessions, Relaxations & Reservations are enumerated below:**

- The Caste/Tribe/Community certificate issued by the following authorities in the prescribed form for SCs/STs and for OBCs as per format available on the Company website will only be accepted as proof in support of a candidate's claim as belonging to the Scheduled Caste or the Scheduled Tribe or the Other Backward Class. Certificates received in any other format shall not be considered for availing reservation benefits.
  - District Magistrate/Additional District Magistrate/Collector /Deputy Commissioner/Additional Deputy Commissioner/ Deputy Collector/1st Class Stipendiary Magistrate/Sub Divisional Magistrate/Taluka Magistrate / Executive Magistrate / Extra Assistant Commissioner.
  - Chief Presidency Magistrate/ Additional Chief Presidency Magistrate/Presidency Magistrate;
  - Revenue Officer not below the rank of Tehsildar; and
  - Sub-Divisional Officer of the area where the candidate and/or his family normally resides.
- The reserved category candidates are required to produce the original caste/ PwBD certificate/s in prescribed format as given in our website or of Government of India, issued by the competent authority at the time of interview, in support of their claim. In addition, the OBC-NCL (OBC-Non-Creamy layer) candidates will be required to submit a valid caste certificate in the prescribed format as given in our web site as applicable for purpose of reservation in appointment to posts under Government of India/Central Government Public Sector Undertaking as contained in DOPT Memo No. 36036/2/2013- Estt. (Res.) dated 30-05-2014 from a competent authority issued in the year of advertisement. Further the OBC-NCL candidates will have to give a self-undertaking, at the time of Personal Interviews if called for, indicating that they belong to OBC-Non-Creamy Layer.
- If the SC/ST/OBC-NCL/PwBD/EWS certificate has been issued in a language other than English, the candidates will be required to submit a self-certified translated copy of the same in English.
- Reservation & Relaxation for Persons with Benchmark Disabilities as per Govt. rules shall be applicable.
- The Upper age limit for Persons with Benchmark Disabilities (PwBD) candidates is relaxable by 10 years (15 years for SCs/ STs & 13 years for OBC [NCL]). Persons with 40% or more Disability shall be eligible for relaxation. The PwBD candidates must possess a Certificate to this effect issued by the Board/ countersigned by the Medical Superintendent/ Chief Medical Officer/ Head of Hospital of Government as per the format available on the Company website. Certificates received in any other format shall not be considered for availing reservation benefits. Necessary assistance for access, seating and scribe/reader in terms of Govt. guidelines shall be provided to PwBD candidates during the selection process. However, to avail this facility, separate specific communication to this effect must be sent in the <http://balmerlawrie.com/feedback> within 7 days of submission of application.
- Reservation of posts for SC, ST and OBC (Non-Creamy Layer), Persons with Benchmark Disability & Economically Weaker Sections (EWS) will be as per Govt. Guidelines.
- Upper age limit is relaxable for Ex-Servicemen [ES] as per extant applicable rules issued by the Competent Authority.
- Candidates from SC/ST/OBC (Non-Creamy Layer)/ PwBD/ EWS category must mention their caste/disability details correctly in the application form and upload their self-attested Caste/ Tribe/ Community/Disability/Income & Asset Certificate at relevant portion in the Application Form. In case the candidate does not upload the self-attested certificate in the correct format as detailed above, such candidates shall be treated as belonging to General Category and no reservation benefits shall be extended to such candidates.
- The candidate's fixed term engagement shall remain provisional till such time as the Caste/ Tribe/ Class (NCL / EWS) certificates and other testimonials are verified and certified by appropriate authority as genuine. The candidate's engagement shall be liable to be terminated forthwith without assigning any reason in case the above verification reveals that his/her claim for belonging to SC/ST/OBC [NCL]/PwBD/ EWS/ ES category and other testimonials, if any, is found false. BALMER LAWRIE & CO LTD also reserves the right to take such further action against the candidate, as it may deem proper, for production of such false caste / class certificate.

**Other General Terms & Conditions:**

- Before applying for the post, candidates should ensure that he/she fulfills the MINIMUM ELIGIBILITY and other criteria mentioned in this advertisement. BALMER LAWRIE & CO. LTD. being the Appointing Authority would be free to reject any application at any stage of the engagement process, if the candidate is found ineligible for the post for which he/she has applied. No correspondence shall be entertained in this regard.
- Incomplete applications, applications not as per the prescribed format or applications received after the due date ARE LIABLE FOR BEING REJECTED SUMMARILY without any correspondence.**
- Request for change of Mailing address / Email / Category / posts as mentioned in the application will not be entertained.
- All the details given in the online application form will be treated as final and no changes will be entertained.
- All Minimum Eligibility conditions as mentioned in the advertisement shall also be considered as Essential Eligibility conditions. The Company shall be within its rights to reject the candidature of an applicant at any stage of engagement process if the applicant does not meet the minimum eligibility conditions.**
- No claim of possession of a qualification equivalent to a prescribed qualification would be entertained and decision of the Company in this regard would be final and binding.**
- In case the post applied for is not mentioned clearly and correctly an application is LIABLE FOR BEING REJECTED SUMMARILY without any correspondence.**
- All minimum eligibility qualifications, where applicable, should be recognized by UGC/AICTE/ Govt. of India/State Govt and from UGC/AICTE/ Govt. of India/State Govt recognized/affiliated institutes/colleges/universities as on the date of passing.**
- The prescribed qualification / experience are the minimum and mere possession of the same does not entitle a candidate for shortlisting and or final selection. Candidates will be shortlisted based on the relevance and quality of experience vis-à-vis the requirements of the advertised role. The Company's decision shall be final in this regard.
- The job description mentioned is only indicative. It may change based on the requirement of the Company and discretion of the management.
- Only short-listed candidates who are found prima facie eligible based on the details given in the application form will be called for the written test etc. and / or personal interview as the case may be.
- Candidature of the candidate is liable to be rejected at any stage of the engagement process or after or joining, if any information provided by the candidate is found to be misleading or is not found in conformity with eligibility criteria mentioned in the advertisement.
- The Company reserves the right to fill or not to fill all or any of the advertised positions without assigning any reason whatsoever.

14. The Company reserves the right to shortlist candidates depending upon the number of vacancies and application received, etc., and also to decide the modalities for engagement whether through Interview / Written Test/ Group Discussion etc. or all of these and the venue/schedule thereof.
  15. The Company reserves the right to offer the position in appropriate lower Grade & Salary.
  16. The Candidates should correctly enter the Start Date & End Date in DD.MM.YYYY FORMAT for work experience details as the same shall be reckoned for checking eligibility against relevant Experience. If any data not entered or incorrectly entered, the application shall be rejected without any correspondence with the candidate.
  17. Any canvassing directly or indirectly by the applicant will disqualify his/her candidature.
  18. The number of vacancies is indicative. The Company reserves the right to increase or decrease the number of vacancies purely on need basis at any point of time during engagement process.
  19. The Company reserves the right to fill or not to fill all or any of the advertised positions without assigning any reason whatsoever.
  20. **Category (SC/ST/OBC/PwBD/Ex-Servicemen/EWS/General) once mentioned in the application form will not be changed and no benefit of other category will be admissible later on.**
  21. **The OBC candidates who belong to "CREAMY LAYER" are not entitled for relaxation of age and/or for consideration against reserved positions.**
  22. **For EWS category applicants, engagement shall be provisional and subject to the Income and Asset Certificate to be verified through proper channels and if the verification reveals that the claim to belong to EWS is fake / false, the engagement of the concerned applicant(s) will be terminated forthwith without assigning any further reasons.**
  23. In case it is found at any stage that the candidate is not meeting the requirements as laid down in the advertisement, his/her candidature may be cancelled.
  24. At any stage of this process including after joining, in case it is found that the candidate has indulged in any of the following or similar activity, the said applicant shall be liable to be disqualified, prosecuted and debarred from applying in BALMER LAWRIE & CO LTD and his/her application / engagement shall be rejected forthwith or in case of detection after engagement, his/ her engagement will be summarily terminated:
    - a. Has submitted misleading information or false documents
    - b. Has suppressed any relevant material fact(s)
    - c. Has submitted information not in conformity with the eligibility criteria mentioned in the advertisement
    - d. Has resorted to unfair means during the Written Test / Engagement process
    - e. Is found guilty of impersonation
    - f. Has created disturbance affecting the smooth conduct of the Selection Process at the centre/ venue for the process selected by the Company or at any other stage
    - g. Has uploaded non-human or irrelevant photograph.
- BALMER LAWRIE & CO LTD shall not entertain any correspondence from such candidates.
25. The Location/ Place of posting mentioned are indicative. Selected candidate shall be required to work in any location in India or outside the Country including assignments to Company's Joint Ventures/ Associates.
  26. Those short listed shall be intimated through e-mail. They are required to bring the following original certificates as documentary proof along with self-attested photocopies for submission at the time of interview:
    - a. Proof of Age,
    - b. Educational Qualifications (All the Mark sheets & Certificates) [wherever CGPA / DGPA or letter grade is awarded, equivalent % of marks should be indicated as per norms adopted by the University / Institute]
    - c. Service Certificate of past employment & proof of date of joining & its continuity in the present Organization
    - d. Last Salary Certificate/ Payslips (Last 3 months) (where applicable)
    - e. Copy of Scheduled Caste/ Scheduled Tribe/ Other Backward Class (OBC) - NCL/ Persons with Benchmark Disability (PWBD)/ EWS/ ES certificate, if applicable from the Competent Authority. OBC certificate produced by candidates should clearly indicate that they do not belong to creamy layer.
    - f. NOC (where applicable)
    - g. Past employment proof
    - h. Present employment proof
    - i. Identity Proof (AADHAAR / PAN / Passport)
    - j. Latest passport size photo
    - k. In the absence of any of the above documents, the candidate will not be allowed to appear for interview and in that case, no travel expenses shall be reimbursed
  27. Outstation candidates called for interview will be reimbursed travel expenses as per the rules of the Company. Out Station Candidates called for Interview shall be entitled for to & fro travel reimbursement from the mailing address mentioned in the on-line application form to the venue of interview by the shortest route as per rules. The mode and class of travel shall be intimated to the candidates as part of the mail sent to the candidates with details of the interview. Candidates providing mailing address of a country other than India, in the application form, will be reimbursed to and fro fares as per the entitlements, from the port of arrival in India to the venue of interview by the shortest route as per rules. The candidate will be required to fill in the Travelling Allowance (TA) form at the Interview centre and submit proof (in original) for travel undertaken.
  28. Any communication as regards extension of last date of application shall be published on the Company's website only.
  29. Any information or communication with regard to the advertisement related to the position or changes in the minimum requirements, terms & conditions, extension of last date of application, cancellation of the advertisement etc. shall be published on the Company's website only. So, the candidates must check the Company's website for updated details.
  30. The application process will be closed at 11:59 pm on the last date for submission of applications.
  31. Candidates are advised to complete the application process within official working hours i.e. 18:00 hours on the last date of receipt of applications (as notified in this advertisement) as technical support may not be available after 18:00 Hours. No request for consideration of application/ candidature shall be entertained by the Company in case a candidate is unable to complete application process due to a technical issue after 23:59 hours on the last date of receipt of applications.
  32. No Correspondence shall be entertained by the Company with regard to engagement .
  33. Please note that no applications sent directly over email or telephone will be entertained. Interested applicants have to necessarily apply online on our website for the position. APPLICATIONS NOT RECEIVED THROUGH OUR WEBSITE SHALL NOT BE CONSIDERED.
  34. Selected candidate(s) before joining will be required to undergo Medical examination. If found unfit, he / she will be debarred from engagement.
  35. Any query with regard to the application process may be sought by putting feedback in the <http://balmerlawrie.com/feedback> link.
  36. The court of jurisdiction for any dispute will be at Kolkata.

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